

# Let's Have Fun

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*Follow these easy steps to a Successful Tupperware experience!*

1. **INVITE, INVITE, INVITE** ~ Please personally invite everyone & I will mail out your party reminders using the current sales flyer 5-7 days prior to your party. Invite at least 20-30 people, the more the merrier. Don't forget to **ACTIVATE** and **WORK** with your **TUPPERCONNECT INVITE!**
2. **COLLECT OUTSIDE ORDERS** ~ Think outside of the box: your spouse's co-workers, people from church, and guests who are unable to attend. Remember friends and family who live out of town. Tupperware is so fun and functional—ask everyone, you'll be surprised how easy it is!
3. **REMINDER CALLS** ~ Have you ever wanted to go somewhere, but forgot? Check with your guests the night before remind them about the party, and to bring a friend!
4. **PICK UP REFRESHMENTS FOR PARTY** ~ I'll e-mail you with the needed ingredients to pick up. We will have FUN making the simple recipes at your party!
5. **MAKE YOUR WISH LIST** ~ How much Tupperware do you want FREE? How many items at half price? Are you interested in Host Specials? Start Making your Wish List below:

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PARTY DATE: \_\_\_\_\_

TIME: \_\_\_\_\_

**THANK YOU!**

## **30 GUESTS IN 30 MINUTES**

Don't prejudge ~ People like to feel included and be invited. Let them decide.

Use **F~R~A~N~K** to help you decide who to invite.

- **Friends**
  - Church & Social Contacts
  - School Friends
  - Co-workers—Current & former
- **Relatives**
- **Acquaintances**
  - Places you do business
  - Host from party that you booked from
  - People who are interested in fundraisers
- **Neighbors**
- **Kids Connections**

*\*Don't forget about the people your spouse works with and sees on a daily, weekly, monthly basis too!*

# Tupperware Party Planning Guide for Success!!!

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**Giving you the opportunity to get together with your friends and earn FREE Tupperware.**



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**YOUR CONSULTANT IS:**

**Thank you for allowing me to be your Tupperware Connection!**

## HOST CREDITS

### What are Host Credits and How do they work?

I can't wait to take you on your own personal Host shopping spree!

As a host, you will earn host credits based on the retail sales of your party and the number of parties that are dated before and at your party.

Host credits are used to purchase the Exclusive Host Gifts or to purchase Tupperware from the catalog. Each host credit equals one dollar.

The higher your party sales and number of datings from your party the more FREE stuff!

Party Sales	Host Credits Earned	Host Half-Off Items Earned
\$250+	10% of Sales	1
\$450+	15% of Sales	2
\$450 + 2 Datings	15% of Sales	2 Plus Exclusive Host Gifts &
\$1,000 +	20% of Sales	

Encourage your friends and family to bring the fun of Tupperware to their home by dating a party. This helps them earn more free stuff for you and for them!

\*Host credits **can not** be applied to half-price items/ or items on sales in the monthly flyer

## FREE GIFTS

### More Free Stuff!

Everyone likes free stuff, so I make sure the host gets plenty of it! For each challenge listed below, you will get one free item from me!

### CHALLENGES!

- Watch for and ACTIVATE your TUPPERCONNECT invite and really develop the guest list emails and call to remind your friends it might go to their spam email folder. They can shop if they can't attend right on Tupperconnect link!.
- Ask everyone to BRING a Friend!
- Have at least \$150-\$200 in pre-paid orders before your party.
- Have at least 10 adult guests in attendance.
- Have one or two of your friends already lined up to DATE their parties!
- Close your party the day it is held.
- Listen to the \$1,000 Hot line, then take a few minutes to talk with me about the Tupperware opportunity. (1-866-376-7518)

## PLACING ORDERS

### Placing an Order!

Sometimes people just can't make it to your party, but they still want to place an order. That's GREAT! Grab one of those order forms from your host packet, follow the directions below, and before you know it you'll have met that challenge to have \$15-\$200 in pre-paid orders before the party!!

1. List the product item numbers, description, and price.
2. Add all product prices for a product total.
3. Shipping is 10% of the product total or a minimum of \$4.50.
4. Add product total and shipping.
5. \*Tax is based on your state or county rate.

#### Example:

403 FridgeSmart 4-pc Set	\$69.50
1022 Dish Cloth Set	<u>\$10.00</u>
Product Total	\$79.50
+ Shipping	<u>\$ 7.95</u>
Product & Shipping Total	\$87.45
+ Tax @ 8.75%	<u>\$ 7.65</u>
<b>TOTAL</b>	<b>\$95.10</b>

*We accept VISA, MasterCard, Discover, cash and checks. Please bring the **Pre-paid** orders to the party.*